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Lawyer Trane celebrating 40th anniversary in 2009

Jayne Cook
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Lawyer Trane is celebrating more than just the new year this month—it's the company's 40th anniversary. Named one of *Inc. Magazine's* illustrious 5,000 top companies in 2008, Lawyer Trane is still going strong after four decades of serving Las Vegas.

"Our goal is to be the customer's preferred supplier of HVAC equipment, controls and service," said Tom Lawyer, Lawyer Trane president. "We truly have an integrated offering for high performance buildings for the life of the building. We have 10 graduate engineers on staff and provide a wide range of application engineering."

Lawyer entered the HVAC industry straight out of Purdue University and worked as a sales engineer and department manager for Trane in Memphis, Tenn. In 1969 he was offered the franchise in Las Vegas and started Lawyer Trane.

Lawyer Trane thrived in Las Vegas and experienced nearly 54 percent growth just in the last three years.

"We've provided HVAC equipment on

most of the major buildings under construction in Las Vegas," Lawyer said. "We have a Green Building initiative that helps owners have high performance buildings. We have just completed one of the largest wireless controls systems in the country at the World Trade Market III."

With years of experience in anticipating Las Vegas industry demands, Lawyer Trane has mastered the art of diversification. With 55 current employees, the company houses five divisions that serve two markets – the new construction market and the existing building market.

"In the new construction area we represent many major manufacturers," Lawyer said. "Trane, Marley, Armstrong pumping systems and Packaged Central Plants, International High Rise Fan Coil Units, Thermal Solutions Boilers, BuildingLogics automation systems, TAS Packaged Central Plants—as well as other major brands. We serve as a controls subcontractor on new construction and existing buildings; we service all manufacturer's HVAC equipment with a broad based technical services group

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Lawyer Trane has 55 current employees, including 10 graduate engineers.

Lawyer Trane

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and have a wholesale parts outlet.”

Tom Lawyer’s outside interests are as varied as his business duties as he participates in many local organizations. In 2003, Lawyer Trane was a participant in the Better Business Bureau International Torch Award for Marketplace Ethics and Lawyer later served as Better Business Bureau president and on the board of directors. He’s the former President of the Las Vegas Executive Association, former President of the National Association of Trane Franchise Holders, currently a member of the board of directors of the Las Vegas Art Museum,

current President of the Clark County Library District Foundation and the existing President of the Las Vegas Art Museum Foundation.

With so much accomplished, what does Tom Lawyer and Lawyer Trane have planned for the next 40 years?

“We continue to hire (three new associates in the last two weeks) motivated, competent people in all areas of our company,” said Lawyer. “We are working hard to identify and perform in areas that we feel offer the most opportunity for the next couple of years—parts, controls, specialized equipment and service.”